



178 Pennsylvania Avenue, Unit 11
Concord, Ontario
Canada L4K 4B1
Phone: +1 (905) 660-6977
Fax: +1 (905) 669-6672
sales@romlightintl.com
www.romlightintl.com



550 Meridian Avenue
San Jose, CA 95126
Phone: +1-408-938-5200
Fax: +1-408-790-3800
lonworks@echelon.com
www.echelon.com

News Information

For Immediate Release

Press Contacts

Julia O'Shaughnessy
Echelon Corporation
+1 (408) 938-5357
julia@echelon.com

Allyson Stinchfield
Atomic Public Relations
+1 (415) 402-0230
allyson@atomicpr.com

Sidney Braun
ROMlight International Inc.
+1 (905) 660-6977
sbraun@romlightintl.com

Echelon and ROMlight Smart Lighting System Reduces Energy Use by Over 60%

(San Jose, CA – July 7, 2009) - Echelon Corporation (NASDAQ: ELON) and ROMlight International, Inc. today announced the first installation in Canada of a high bay lighting system featuring LonWorks® control networking technology to provide smart, two-way communicating lights. The new solution installed at the Kelly Western Services Ltd. aircraft hangar in Winnipeg uses energy efficient, individually dimmable lights to cut energy use by over 60 percent, or over 250,000 kWh per year. Combined with rebate incentives provided by the local utility, Manitoba Hydro, the Kelly Western installation is expected to yield a return on investment of just nine months. Without the utility rebate, the payback time would be 14 months.

High bay lighting systems are typically used in buildings featuring high ceilings such as warehouses, large retail stores, grocery stores, convention centers, factories, athletic facilities, auditoriums, and airport hangars.

“We were very delighted with the results,” said Gordon Peters, president of Kelly Western Services. “Only after the light levels were confirmed by an independent consultant did we believe that the results were correct. With the LonWorks enabled

solution from ROMlight and in conjunction with our utility's rebates, we were able to exceed all of our payback models. We're extremely pleased with the performance of the system."

Kelly Western replaced all of the 1,000 watt lamps in the hangar with ROMlight's 575 watt digital ballast High Bay fixtures embedded with Echelon's control networking technology, allowing them to be remotely dimmed during off peak hours, lowering energy use by over 60 percent without reducing the existing light levels. The system is monitored and managed with user-friendly software from Streetlight.Vision. ROMlight's High Bay fixtures are approved by Manitoba Hydro's rebate program, enabling Kelly Western to recover a substantial part of the capital costs for this project.

Echelon's ISO/IEC standards-based technology allows products from different manufacturers to work together on the same, open network. The technology is used in lighting solutions worldwide, from buildings to streetlights. More information is available at www.echelon.com.

About ROMlight International Inc.

ROMlight develops innovative, energy efficient lighting technology. ROMlight's continuous improvement program ensures that only the latest electronic components are incorporated in the various product designs, ensuring reliable performance at a competitive cost.

More information about ROMlight can be found at <http://www.romlightintl.com>.

About Echelon Corporation

Echelon Corporation (NASDAQ: ELON) is leading the worldwide transformation of the electricity grid into a smart, communicating energy network, connecting utilities to their customers, and providing customers with energy aware homes and businesses that react to conditions on the grid.

More information about Echelon can be found at <http://www.echelon.com>.

###

Echelon, LonWorks, and the Echelon logo are registered trademarks of Echelon Corporation registered in the United States and other countries. Other product or service names mentioned herein are the trademarks of their respective owners.

This press release may contain statements relating to future plans, events or performance. Such statements may involve risks and uncertainties, including risks associated with uncertainties pertaining to the timing and level of orders and demand for Echelon products and services in lighting systems and other applications by Echelon customers; risks that the Echelon's products used in lighting systems and other applications do not perform as designed or provide the anticipated benefits and that liability may accrue as a result; the growth of the LonWorks industry; and other risks identified in Echelon's SEC filings. Actual results, events and performance may differ materially. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Echelon undertakes no obligation to release publicly the result of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.